

## WE HAVE INVESTMENT OPTIONS FOR YOU

The financial markets ebb and flow constantly. This can create attractive investment opportunities.

We're happy to share our thinking with you and discuss our investment proposal that's in line with your investor profile and your risk tolerance.

### SIVEK INVESTMENT FUNDS

#### LOOKING BACK

Our SIVEK Global investment funds are multi-asset funds which aim to generate a return by spreading the investment across equity funds, bonds funds and money market funds. The 3 different funds are firmly managed according to our current investment strategies for the various investor profiles.

INVESTOR PROFILE	SIVEK INVESTMENT FUND	INVESTMENT HORIZON
Defensive	SIVEK Global Low	1 to 3 years
Dynamic	SIVEK Global Medium	3 to 5 years
Very Dynamic	SIVEK Global High	5 to 7 years

SIVEK Global has a strong and proud 23 year track record of performance. 2016 was a volatile year for investors. The year started tempestuous with global stock markets dropping. From thereon the markets entered calmer waters, spooked only temporarily by the outcome of the Brexit referendum. Fears about recessions in US and China ebbed away. In Europe the central banks held on to their policy of 'easing' the money supply in order to support the real economies. 2016 will enter the history books as the year in which the long term interest rates dipped below zero for the very first time. After the surprising victory of Trump in the US presidential election the markets made a final sprint.

#### PAST PERFORMANCE (BASED ON 31.12.2016 PRICES)

After management fee and other ongoing charges  
Source of data: KBC Asset Management

PAST PERFORMANCE	Performance 1 Year	Yearly Performance 3 Years	Yearly Performance 5 Years
SIVEK GLOBAL LOW	+2.24%	+5.31%	+5.98%
SIVEK GLOBAL MEDIUM	+2.73%	+6.41%	+7.70%
SIVEK GLOBAL HIGH	+3.32%	+7.59%	+9.71%

Performance returns for different time periods and daily prices can be consulted on [kbc.ie](http://kbc.ie)

We believe political uncertainties and market volatility are now 'the new normal' and will continue throughout 2017. Such warrants a professional solution for your investments as offered by the SIVEK investment funds continuously balancing risk and return offered by the financial markets.

## BENEFITS OF INVESTING IN SIVEK

- You can start investing from 18 years of age and you can start investing from as little as €125.
- You can either invest a lump sum or choose Start2Invest to invest a monthly fixed amount through a standing order from your KBC current account.
- There is no minimum investment time period so you have access to your cash at all times.
- Low 1% entry fee, transparent management fees and charges, 0% exit fee.
- We offer a free investment advisory service to make sure you get the product that is right for you.
- SIVEK Invests in approximately 4,000 securities making it a well diversified portfolio which means risk is spread.
- Fully Transparent Fund Performance – Daily Net Asset Value's NAV (fund unit price) is posted on our website, so you can see exactly how your investment is performing.
- SIVEK is tailored to the needs of different Risk Profiles making it suitable for Defensive, Dynamic and Very Dynamic Investors.

## PRIVILEGED PORTFOLIO PRO

### RESETTING FLOOR LEVEL

Last year, we launched the February, August and November tranches of our Privileged Portfolio fund family. Later this year we will be adding the next and final May tranche. These investment funds offer extra protection by adding floor monitoring to your investment strategy. You can choose the level of this monitored floor: 95%, 90% or 85%.

Investing with floor level protection links an actively managed portfolio to a management model that sets out to keep the value of your investment fund above a specific floor level. This technique does not however offer any capital protection, capital guarantee or guaranteed return.

Every year the new floor level of your selected investment fund is calculated based on the 'Net Asset Value' (the fund price) of this fund on a fixed date. The floor level is set – depending on your chosen monitored floor - at 95%, 90% or 85% of the fund price on the fixed yearly date. This new floor level, reset at a higher or lower price than the previous floor price, will then be valid for a period of one year until the next reset date.

Recently the floor levels for the investment funds of the February tranche of Privileged Portfolio PRO were reset. The floor levels for the funds with a 90% and 85% monitored floor were reset upwards since the Net Asset Value (fund price) of these funds increased during the past year. The floor level for the fund with a 95% monitored floor was reset slightly downwards since the Net Asset Value of this fund slightly decreased during the past year.

#### NEW FLOOR LEVELS

This chart shows the 'annual reset' functionality in our Privileged Portfolio Pro funds. In the case of the FEB Privileged Portfolio Pro funds, the floor reset downwards for the 95 fund, and upwards for the 90 & 85 funds, as per the table below.

(After management fee and other ongoing charges. Source of data: KBC Asset Management)

<b>NEW FLOOR LEVELS</b>	<b>PREVIOUS RESET NAV 29/01/2016</b>	<b>PREVIOUS FLOOR LEVEL 29/01/2016</b>	<b>CURRENT RESET NAV 31/01/2017</b>	<b>CURRENT FLOOR LEVEL 31/01/2017</b>
<b>PRIVILEGED PORTFOLIO PRO 95 FEBRUARY</b>	341.57 EUR	324.49 EUR	337.79 EUR	320.90 EUR
<b>PRIVILEGED PORTFOLIO PRO 90 FEBRUARY</b>	341.64 EUR	307.48 EUR	343.70 EUR	309.33 EUR
<b>PRIVILEGED PORTFOLIO PRO 85 FEBRUARY</b>	332.67 EUR	282.77 EUR	341.89 EUR	290.60 EUR

Throughout the volatile market movements in the past year (China, Brexit, Trump) the investment funds of the February tranche of Privileged Portfolio PRO continuously protected the monitored floor. This track record of floor protection - even in more extreme markets such as 2008 - stands since the launch of this fund solution in 2006.

## BENEFITS OF INVESTING IN PRIVILEGED PORTFOLIO PRO

- Non stop active management - professional experts take the strategic investment decisions and closely follow up the development of your investments 24 hours a day, 7 days a week.
- A fully diversified portfolio - a world wide diversification across equities, bonds and cash in one single investment.
- Extra protection through floor monitoring. Sailing along growing financial markets and monitoring the value of your investment not dropping below a specific floor when the markets go through a downturn: that is floor price monitoring.
- Daily liquidity - you benefit from a long term investment strategy, but you have access to your cash at all times without any charges.
- Available in different formulas fitting your personal needs - you pick and choose the level of floor protection 95%, 90% or 85% best fitting your personal risk profile (defensive, dynamic or very dynamic).

## RISKS OF INVESTING IN PRIVILEGED PORTFOLIO PRO

- In the event of a downturn of the financial markets several years in a row, the floor may be reduced repeatedly. Consequently, the investor may lose a substantial part of their investment over a longer period.

For more information about the February suite of Privileged Portfolio Pro, visit [kbc.ie](http://kbc.ie) to view Fund Fact Sheets and current investment strategies.

## START2INVEST

### Why should I invest?

We all have dreams we wish to come true, goals we want to reach in the long term so saving money is necessary. It is a buffer that will protect you in case of unexpected expenses.

### Can I invest small amounts?

You don't need a big lump sum to start investing. With a regular investment plan such as **Start2Invest** you can start investing from only €125 per month. Each month a fixed amount will be invested towards your preferred investment funds automatically, without further actions or paperwork.

### When is the best time to invest?

The best time is to buy when the prices are low and to sell when the financial markets are high. But in reality picking the best moment is not always possible and bad timing can cost you money.

### How to invest?

Our Investment Managers follow all the financial and economic developments, continuously adjust the optimal asset allocation across shares, bonds, cash and others and search which regions, sectors and themes offer the best investment opportunities. Our investment funds are managed according to this global investment strategy. They achieve a global diversification which is beyond reach of individual investors.



According to the historical past returns achieved by our investment strategy, a recurrent monthly investment of €125 resulted in the following investment totals. Not only did the value of the monthly fixed amount increase, but also the increased value itself generated further increases over the investment period.

Investing 125 EUR per month	Return Generated if you Invested 125 EUR every month for the given dates	% Return Generated if 125 EUR invested every month for the given dates.
20 years: 01.01.97 - 31.12.16	€45,062.85	3.90%
10 years: 01.01.07 - 31.12.16	€17,724.18	3.47%
5 years: 01.01.12 - 31.12.16	€8,929.66	7.70%

\*Past performance based on the monthly investment strategy of KBC Asset Management for dynamic risk profiles. Future return performance is not guaranteed.

With **Start2Invest** you can set up your personal investment plan without any costs. You will only pay the fees and charges of the KBC investment funds you choose to invest in.

# WOULD YOU LIKE TO FIND OUT MORE ABOUT INVESTMENTS BUT AREN'T SURE WHERE TO START?

This newsletter has been designed to provide you with a brief overview on our range of investment products. To get the best advice for your own personal needs, you should use our free investment advisory service and book a meeting with a fully trained investment specialist. Talk to us in the Hub today or book your appointment on [kbc.ie](http://kbc.ie).

Your local investment specialist is Brett Hattingh in **KBC Baggot Street**.



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The term "fund" refers to a sub-fund or a Bevek under Belgian law, a sub-fund of a Sicav under Luxembourg law or a mutual fund under Belgian law. Performance figures are based on investment returns. The calculation of past performance includes all charges and fees, except taxes and entry charges. The assets of this fund may be used for the purposes of securities lending in order to earn an additional return of the fund. While securities lending increases the level of risk within the fund, it can also provide an opportunity to increase the investment return.

**Warning: Past Performance is not a reliable guide to future performance.**

**Warning: This fund may be affected by changes in currency rates.**

**Warning: If you invest in this product you may lose some or all of the money.**

**Warning: The value of your investment may go down as well as up.**

Tax: Investors should note that the tax legislation which applies to the Fund may have an impact on the personal tax position of your investment in the Fund. KBC Bank Ireland plc is regulated by the Central Bank of Ireland.